

PX44



coinbase



Custody Network Integration

November 2018

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000311

coinbase

Custody



Dear Telegram Investors,

It is our pleasure to extend **an exclusive offer to use Coinbase Custody for your upcoming GRAM token issuance.**

We are working directly with Telegram to ensure a **seamless, white glove experience from Day 1**, so your assets are safely issued directly into your Coinbase Custody account from the launch of the genesis block.

We've provided these materials for you to learn more about our industry leading custody offering, but please don't hesitate to **contact us with any questions or concerns.**

Thank you,

The Coinbase Custody Team

coinbase

custody@coinbase.com

custody.coinbase.com

+1-844-760-6195

©2019 CBV, LLC

EXCLUSIVE PRICING

Telegram investors benefit from discounted rates and a waived implementation fee.

**Adding additional assets outside of GRAM to Custody discounts an additional 5 bps.*

Assets	Management fee
\$0-10M	45 bps
\$10-25M	40 bps
\$25-100M	35 bps
\$100M+	30 bps

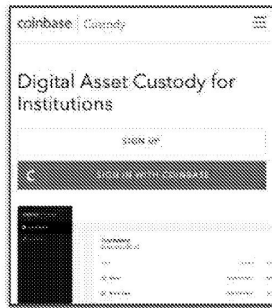
Note: Fees quoted annually and charged monthly.

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

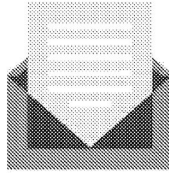
COINBASE_TELEGRAM00000312

Let Coinbase **securely store and issue** your investment

1 Apply for your account on custody.coinbase.com



2 Submit required documentation and finalize onboarding



3 Get your tokens issued directly to your Coinbase Custody account



coinbase.com

custody@coinbase.com

custody.coinbase.com

+1-844-760-6195

custody.coinbase.com

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED


COINBASE_TELEGRAM00000313






CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000314

Coinbase offers an **institutional ecosystem** to meet the needs of sophisticated investors



<div style="background-color: #333; color: white; padding: 10px; margin-bottom: 10px; text-align: center;">  Exchange trading </div> <p><i>Direct access (API & front-end) to the best-in-class liquidity of Markets</i></p> <ul style="list-style-type: none"> • Instant USD movement*, \$10M+ withdrawal limits from Day 1 • Fully-insured hot wallet with 98% of assets in omnibus cold storage • White glove client services from experienced team • Integrations with prominent ISVs like Trading Technologies, Caspian, and Omnia 	<div style="background-color: #333; color: white; padding: 10px; margin-bottom: 10px; text-align: center;">  OTC trading </div> <p><i>Full-service, agency-only crypto OTC desk with settlement layer</i></p> <ul style="list-style-type: none"> • Diverse liquidity from active traders and major institutions • Trusted and compliant, with fully vetted KYC and AML controls • Settlement layer reduces processing time from days to hours, minimizing counterparty risk 	<div style="background-color: #333; color: white; padding: 10px; margin-bottom: 10px; text-align: center;">  coinbase Custody </div> <p><i>Qualified custodian with segregated cold storage</i></p> <ul style="list-style-type: none"> • State of the art security, with \$20B+ of crypto securely stored over 6+ years • Qualified custodian and fiduciary licensed to custody assets through a separate New York Limited Purpose Trust Company • All assets covered under Coinbase's omnibus insurance policy, one of the largest crypto insurance facilities in the industry
---	--	--

coinbase
*Note: Instant USD movements available through Silvergate Exchange Network (SEN) for participating clients

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000315

Coinbase Custody offers **best-in-class protection** of your cryptoassets

6+ years experience developing best-in-class security & operations

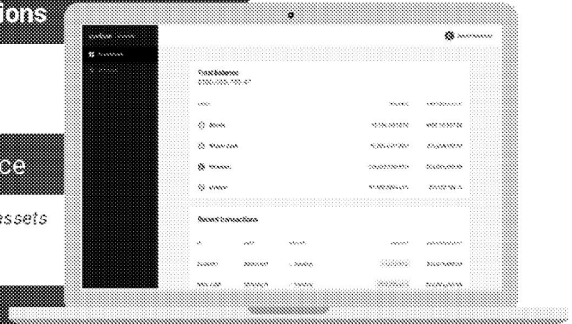
*Segregated, insured cold storage with state of the art security protocols
Battle-tested since 2012, with over \$20B securely stored*

Forward thinking approach to regulation, compliance & insurance

*As a NY Limited Purpose Trust Co, we're a qualified custodian solution for your digital assets
Transparent and trusted by auditors, investors, and partners*

Crypto-forward custodian that you can grow with

*Robust roadmap of crypto-first features like staking and arbitrary key storage
We are not just cold storage, but are working to enable use cases of the protocols we support*



coinbase

COINBASE

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000316

Coinbase Custody's features meet the rigorous standards of institutional investors



SEGREGATED COLD STORAGE

Separate and dedicated accounts for your digital assets



INSURANCE

Industry-leading insurance covering cold storage assets



REGULATED AND COMPLIANT

As an NYDFS- chartered Trust, we are a qualified custodian & fiduciary



BETTER ASSET PROTECTIONS

Independently capitalized with assets held in trust



TOP NOTCH SUPPORT

Dedicated, white glove support and 2hr. SLA on scheduled transfers



GROWING # OF ASSETS

Support for 7 assets; adding assets is top product priority



DETAILED REPORTING

Detailed monthly reporting, audit certifications, & audit support



FINANCIAL & SECURITY CONTROLS

Regular financial and security audits

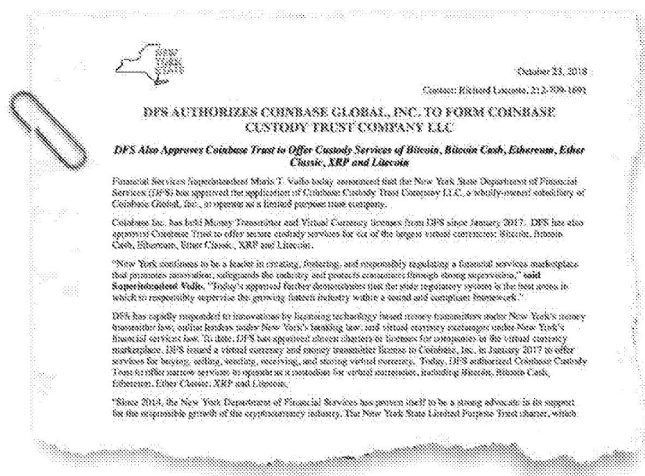
coinbase

CONFIDENTIAL

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000317

We meet the rigorous banking standards of the NYDFS as a **NY Limited Purpose Trust Company**



- This designation allows us to serve as a **fiduciary** under NY Banking Law and a **qualified custodian** for purposes of the Investment Advisers Act of 1940
- We operate as a **standalone, independently-capitalized business**, offering you better asset protections
- This regulatory clarity will allow us to **compliantly store more assets** and **add new features like staking**

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000318

Our security processes are state of the art

Key generation	<ul style="list-style-type: none">• Generates public/private key pairs in an offline environment• Follows industry best practices for physical, information, and operations security• Compliance officer witnesses & documents full ceremony
Storage	<ul style="list-style-type: none">• Store sharded private keys in a vault (24/7 physical security)• Multi-factor authentication required to process private keys• Back-up key materials are secured in vault facilities around the globe
Decryption	<ul style="list-style-type: none">• Withdrawals follow stringent cold restore protocol to sign any transaction and bring funds back online, including:<ul style="list-style-type: none">◦ Multiple independent actors◦ Hardware security tokens◦ Software based security enforcement◦ Operational checks and balances

coinbase.com

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED



COINBASE_TELEGRAM00000319



CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

We are thought leaders in **custody insurance**

- Coinbase Global, Inc. has insured the total amount of all funds held in cold storage
- We leverage both fidelity and cyber insurance to mitigate risks like theft of funds or cyber- attacks against the company's tech systems
- Aon is the brokerage representative for these programs, which are provided by a syndicate of industry-leading insurers
- We are currently exploring additional client-directed insurance policies, targeting launch by end of year

COINBASE

COINBASE_TELEGRAM00000320

Our planned features will help **lead the industry forward**

UPCOMING FEATURES

Crypto features	Custody services	Regulation & compliance
<ul style="list-style-type: none">• Asset additions (support 90% of market cap by EOY)• Staking services• Hot / warm wallet support• API connectivity• Arbitrary key storage• Crypto payments	<ul style="list-style-type: none">• Multi-user logins / approvals• OTC integration• Improvements to SLA and support hours• Crypto lending services• Fiat custody	<ul style="list-style-type: none">• SOC2 Type I audit certification• Client-directed insurance program

coinbase

CONFIDENTIAL

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000322

We are **trusted by some of the most prestigious investors** in the cryptocurrency space



coinbase

CONFIDENTIAL

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000323

coinbase confidential

Coinbase Custody leadership

We have deep tech, Wall Street, and legal expertise



Sam McIngvale
Head of Coinbase Custody
Formerly Apex Clearing Corporation



Brian Armstrong
Co-founder & CEO
Formerly Airbnb



Asiff Hirji
President & COO
Formerly TD Ameritrade, TPG Capital



Balaji Srinivasan
Chief Technology Officer
Formerly Earn.com, A16Z



Alesia Haas
Chief Financial Officer
Formerly Oz Management



Brian Brooks
Chief Legal Officer
Formerly Fannie Mae



Tim Wagner
VP of Engineering
Formerly Amazon, Microsoft



Tina Bhatnagar
VP of Operations and Technology
Formerly Twitter, Salesforce



Philip Martin
VP of Security
Formerly Palantir, US Army

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000324

Contact information



Institutional Sales

sales@coinbase.com



Client Services

custody@coinbase.com

Disclaimer

The information contained in this document is furnished solely for your confidential review with the express understanding that, without prior express permission of Coinbase, you will not release these materials or discuss the information contained herein or make reproductions of or use this information for any purpose other than an evaluation of a potential customer relationship or partnership with Coinbase.

The information and materials contained herein are based on information believed by Coinbase to be reliable. We do not warrant that circumstances have not changed since the date such information was supplied. These materials do not offer any representation of Coinbase's current expectations, plans or forecasts of its future results and revenues, or future business and economic conditions. You should not rely on any indication of prior results as an indication of future performance. You should seek independent professional financial advice regarding the legal, financial, tax and regulatory consequences of an investment.

coinbase

CONFIDENTIAL

CONFIDENTIAL - FOIA-EXEMPT TREATMENT REQUESTED

COINBASE_TELEGRAM00000325